## FOR IMMEDIATE RELEASE

## Michael Munoz Driving Service-First Approach as Account Manager at ARDRI

CALABASAS, Calif. – March 31, 2025 – ARDRI, the upcoming leader in intelligent non-QM lending solutions, is proud to spotlight Account Manager Michael Munoz, who brings over two decades of dynamic experience in mortgage lending, loss mitigation, and non-QM financing to the company's fast-growing team. Since joining ARDRI, Munoz has become a key player in shaping the company's service-driven, tech-forward approach to the mortgage industry.

Munoz began his career at industry powerhouses Countrywide and Century 21 before joining JPMorgan Chase, where he quickly became a Short Sale Negotiating Manager. He led a high-performing team of negotiators and closers there, earning the JPMorgan Chase Annual Achievement Award for top-tier performance in liquidating properties and protecting the bank's assets.

Transitioning seamlessly into Account Management, Munoz continued to set benchmarks, ranking consistently in the top five out of more than 400 Account Managers at Mr. Cooper. His experience also includes substantial success with one of the nation's top non-QM lenders, where he gained critical insight into building broker trust and delivering on complex loan scenarios.

"What excites me most about ARDRI is the opportunity to be part of a forward-thinking organization from the ground up," said Munoz. "The leadership here is committed to innovation, efficiency, and delivering 'red carpet' service. It's a culture where new ideas thrive."

Recognized for his strategic mindset, deep industry knowledge, and unwavering commitment to service, Munoz draws on his extensive background in processing, loss mitigation, and account management to optimize operations and ensure every broker interaction aligns with ARDRI's core values of integrity, collaboration, and client-first excellence.

At ARDRI, Munoz is leading the development of a streamlined processing and account management system to earn broker trust through exceptional responsiveness and reliability. In addition, Munoz plays a pivotal role in shaping ARDRI's next-generation automated platform—one designed to redefine the non-QM lending experience through speed, transparency, and confidence.

Driven by a personal philosophy that "he who conquers himself is the mightiest warrior," Munoz is as passionate about mentorship and continuous learning as he is about delivering results. Whether coaching others, hitting the softball field with his daughter, or tackling home DIY projects, his heart for service and growth shines through.

With professionals like Michael Munoz on board, ARDRI continues its mission to revolutionize the non-QM and Business Purpose lending space—one exceptional loan experience at a time.

## About ARDRI

ARDRI is a technology-forward non-QM and Business Purpose mortgage lender dedicated to simplifying the complexities of modern lending for TPO mortgage brokers. By integrating the newest intelligent technology with a client-first approach, ARDRI delivers efficient, accessible financing solutions for today's dynamic mortgage landscape. For more information about ARDRI, visit <a href="http://www.ardri.ai">http://www.ardri.ai</a>.



Simplifying Non-QM Lending with Personal Service & Technology

## ARDRI

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